

# FOXA OY

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## Fabrics for Hard Wear

27.9.2023



# Foxa Oy

Foxa Oy develops and procures technical textiles which are used in work, military and outdoor clothes and accessories. The company has the largest product selection in its market area. Our aim is to offer high-quality products with the best service in the industry. We proudly continue over 170 years of textile tradition in Forssa.

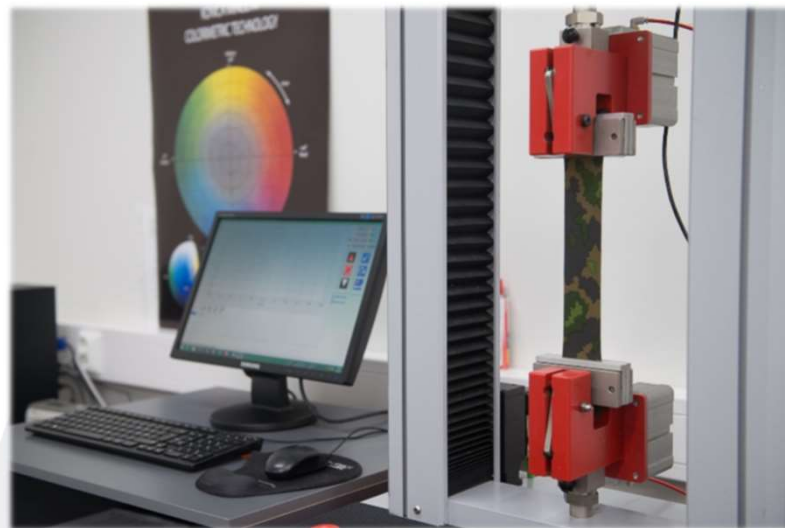




# Key figures

- Over 250 customers.
- Export sales 30% of the turnover and 80% of the deliveries.
- Export sales to, deliveries to and purchase from 30 different countries.
- Over 30 manufacturing partners.
- Approximately 500.000 meters of fabric in stock.
- Well-equipped textile laboratory for product development and quality testing.





# Business sectors

- **Collection fabrics**
  - Sale of the fabrics which are stock items with quick delivery time.
- **Customer projects**
  - Special materials for specific customer needs, e.g. army tenders
- **End products, ready products**
  - Technical textile products which are needed by our customers.



# Military fabrics



- Many kinds of end uses:
  - camouflage uniforms
  - uniforms for special units
  - rainwear
  - combat vest
  - bullet proof vests
  - sportswear and underwear.
  - back bags, tents and other equipment
- In addition to Finnish army, deliveries to many other defence forces in Europe.

**Contact:**

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Foxa Oy (FI 3175001-5)

Lepistökatu 2, 30100 Forssa, Finland



A person is sitting on a green lawn, focused on tying their dark blue and grey athletic sneakers. They are wearing light grey leggings and white wristbands. The scene is brightly lit, suggesting a sunny day outdoors. A large red graphic overlay is positioned on the left side of the image, containing the 'inka' logo and the text 'TEXTILE WEBBING'.

**inka<sup>®</sup>**

**TEXTILE WEBBING**

**Inka** is the leading manufacturer and supplier of textile webbing in the Nordic countries.

The Inka trademark is a respected and well known brand in the industry worldwide and known as a guarantee for high quality and efficient service.

- Inka Oy was founded in 1898 in Killinkoski.  
Inkantie 62, 34980 Killinkoski, Finland
- In the financial year of 2019-2020,  
Inka's net sales were EUR 3.8 million.
- 65% of Inka's net sales come from Finland,  
35% comes from other countries.  
Mainly Scandinavia and the Baltic countries.
- Inka currently has 33 employees.





# THE PRODUCTS

The webbing products are made by weaving, knitting and braiding at the factory in Killinkoski.

The widths of the products vary between 1mm and 300mm.

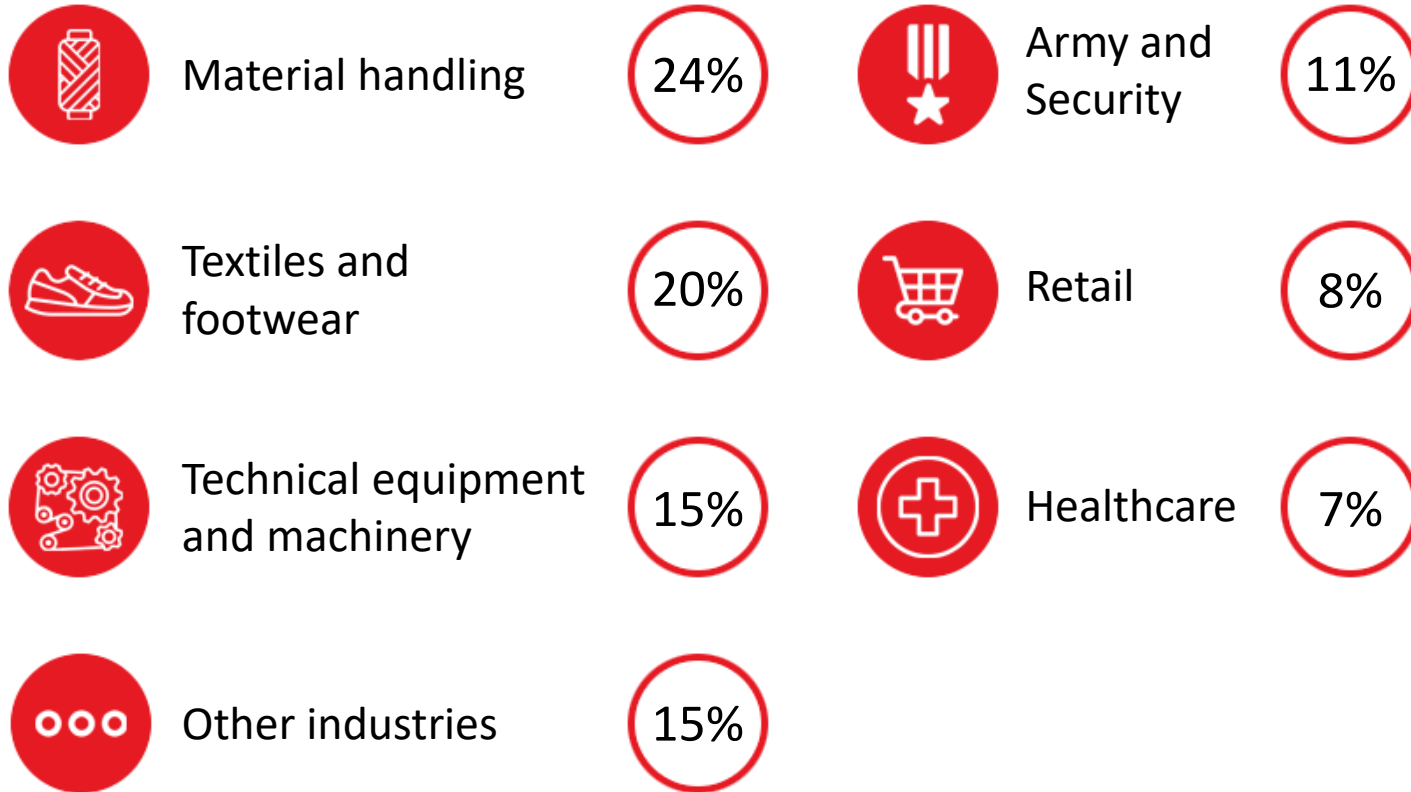
PES, PP, PA, cotton, elastane, and rubber are among Inka's basic raw materials.



Inka has a wide range of different tapes and straps for a wide range of needs:

- Polyester webbing
- Polypropylene webbing
- Elastics
- Cords & braided ropes
- Hose sleeves
- Shoelaces
- Logo and customized bands

Our products are used in a wide range of technically demanding applications and our customers are leading companies in their fields from several different industries:





## OUR VALUES

Inka is a Finnish manufacturer of webbing products that has been operating in the Baltic Sea region since the third century.

Our success is based on quality products, excellent customer service and active product development.

We are a pioneer in environmental matters and invest heavily in the circular economy and the development of smart textile webbing products.

We have a wide range of standard articles that we always keep in stock, as well as hundreds of customized products.

We have the Oeko-Tex certificate and we are certified to ISO 9001 and ISO 14001.

Our customers are very satisfied with our customer service and the quality of our products.

We take responsibility for the environment and continually improve our operations to minimize the environmental impact.



# | GET IN TOUCH!

📍 Inkantie 62, 34980 Killinkoski, Finland

☎ +358-(0)10-214 4100

✉ [firstname.lastname@inka.fi](mailto:firstname.lastname@inka.fi)

🌐 <http://www.inkawebbing.com/>

**inka**®





# SNT – Group Oy company

- Textile manufacturer and material supplier
  - Product development
  - Own manufacturing facilities
- Headquarter and manufacturing is located at Tampere, Finland.
- Turnover 2021 6,1 M€
- Employees 60
- Long co-operation with Finnish Army and Air Force



Finland

A Member State of the European Union

**PRODUCTION ORGANISATION APPROVAL CERTIFICATE**

Reference: FI.21G.0005

Pursuant to Regulation (EC) No 216/2008 of the European Parliament and of the Council and to Commission Regulation (EU) No 748/2012 for the time being in force and subject to the condition specified below, the Finnish Transport and Communications Agency hereby certifies:

**SNT-Group Oy**  
Teerivuorenkatu 5-7  
33300 Tampere

as a production organisation in compliance with the Annex I (Part 21), Section A, Subpart G of Regulation (EU) No 748/2012, approved to produce products, parts and appliances listed in the attached approval schedule and issue related certificates using the above references.

**CONDITIONS:**

1. This approval is limited to that specified in the enclosed terms of approval, and
2. This approval requires compliance with the procedures specified in the approved production organisation exposition, and
3. This approval is valid whilst the approved production organisation remains in compliance with the Annex I (Part-21) of Regulation (EU) No 748/2012.
4. Subject to compliance with the foregoing conditions, this approval shall remain valid for an unlimited duration unless the approval has previously been surrendered, superseded, suspended or revoked.

Date of original issue: 16.01.2009

Date of this revision: 25.01.2019

Revision No: 3

Signed:



Jyrki Laitila  
Head of Unit

for Finnish Transport and Communications  
Agency



# POA manufacturing licence

- SNT-Group operates with Manufacturing Licence (POA Part 21, soft interior parts) with over 25 years' experience from aviation business.
- Biggest client Finnair



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## Product portfolio

- Engine inlet cowl covers
  - Stowage bags for military survival kits
  - Anti-slip covering for door plates
  - Other protection covers for airplane interior
  - Pilot Seat Covers
  - Helicopter seat covers
  - Military A/C seat covers
  - Flight Attendant Seat Covers
  - Headrest Covers/Antimacassars
- 
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# Product Portfolio

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- Headrest Covers/Antimacassars



# Product Portfolio

- Seat covers to all kind of vehicles
- Snowmobile covers
- Covers for all kind of military equipment and machines
- Protective clothing

# Contacts

## **SNT-Group Oy**

Teerivuorenkatu 5  
FI-33300 Tampere  
Finland

[www.snt-group.fi](http://www.snt-group.fi)

A942G

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### **Tella Protect**

Protective clothing with future's security of supply in mind Tella Protect Oy is a textile company with long traditions. We design and offer protective clothing that are used in medical care, military, and food industry. Our product selection is produced in Finland by carefully chosen high-quality materials. As an innovative textile company our aim is to redefine the protective clothing market by continuous product development and creating solutions for future's security of supply.

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### **Suojavarusteita ja huoltovarmuutta**

Näemme mitä maailmalla on menossa ja uskallamme toimia sen mukaisesti. Tella Protect Oy on tekstiilialan yhtiö, joka suunnittelee ja tarjoaa suojavarusteita terveydenhuollon, hoiva-alan ja elintarvike-teollisuuden organisaatioille. Suojavarusteemme valmistetaan huolella Suomessa ensiluokkaisista materiaaleista. Teemme jatkuvaa tuotekehitystyötä vastataksemme tekstiiliyhtiönä huoltovarmuusketjun tarpeisiin sekä etsimme uusia ratkaisuja, joita voidaan käyttää tulevaisuuden kriiseihinvarautumisessa.

Tella Protectilla on tekstiilialan yhtiönä pitkät juuret. Olemme suunnitelleet ja valmistaneet suojavarusteita jo vuodesta 1935 Teuvan Lakkitehtaana. Liiketoimintamme on kasvanut Tella Groupiksi, kolmeksi erilliseksi yhtiöksi – Tella Oy, Tella Protect Oy ja Tella Lifestyle Oy. Kaikki kolme yhtiötämme kantavat perheyriityksemme arvoja. Yhteiskunnalliset kriisit tulevat koskemaan meitä kaikkia tavalla taikka toisella. Haluammeomalta osaltamme olla mukana varmistamassa tulevaisuuden huoltovarmuusketjua.

### **Tella Protect Oy**

Teräskatu 1 B 4  
61300 Kurikka  
Y-tunnus 3372632-6  
[www.suojatarvikkeet.fi](http://www.suojatarvikkeet.fi)  
[www.tella.fi](http://www.tella.fi)

CEO  
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# TOUCHPOINT

Sustainable Workwear

We are the Nordic forerunner in sustainable workwear & circular textile solutions.



# TOUCHPOINT

A woman with long brown hair, wearing a white lab coat, is looking down at a table. In the background, a man in a white lab coat is visible, looking towards the woman. The setting appears to be a laboratory or a professional office.

- Fast growing sustainable workwear company from Finland
- Founded in 2008. Teams of 15 professionals.
- Forerunner in sustainable & circular workwear solutions: from design & manufacturing, to recycling at end-of-life
- Serving various customer segments: healthcare, hotels & restaurants, transportation, industrial laundries, military
- Major shareholder in Rester – the largest textile processing plant in the Nordics

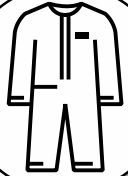


We push the boundaries of  
how modern workwear is  
made for a more sustainable  
& circular  
textile industry.

**TOUCHPOINT**

TOUCHPOINT

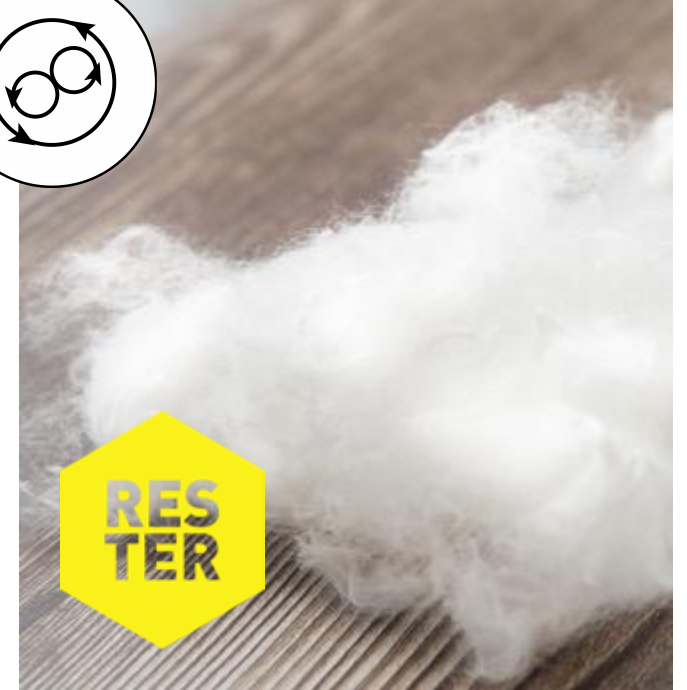
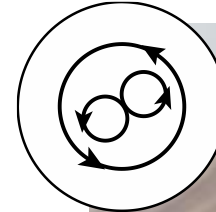
# Our approach & what makes us different?



Sustainable design  
& environmentally preferred  
materials



Workwear as a Service –  
concept to make life easier  
for our customers.



Take-back & recycling  
through our own textile  
recycling plant Rester

# Sustainability is about actions

2021

- We promise to take back and responsibly recycle all our garments
- Rester - the largest textile recycling plant in the Nordics

2020

- Domino Workwear acquisition

2018

- Co-operation with Spinnova starts
- Hesburger's first 100% ecological workwear collection

2017

- We closed the loop for workwear by turning waste textiles into new raw materials - composite

2025 Goal

95%

Environmentally preferred materials used in our own collections





# Sustainability goals for 2021-

- Provide the widest selection of environmentally preferred workwear materials
- Take back and responsibly recycle all textiles that we deliver as of 2021
- Launch carbon neutral workwear by 2023

# Scalable production & cost-efficient supply chain

- We collaborate with long-term partners to secure product quality, lead times and transparency in all production and operations.
- We are in close contact with all our production partners and perform audits on a regular basis.
- In 2020, over 60% of our production was near-shore (ie. Baltics)



# Products for various customer segments

- We have know-how and capabilities to provide workwear for various customer needs
- Majority of sales from customer specified models, but also own design products from our collection.
- Touchpoint's own collection:
  - Targeted for healthcare & HORECA
  - Small capsule of ecological Hi-Vis – launch Q4/21
  - Ecological materials, sustainable design
- In addition to our own collection, Touchpoint offers a wide range of customer specific models

**HEALTHCARE**



**CLEANING &  
FACILITY  
MANAGEMENT**



**RETAIL**



**ARMY**



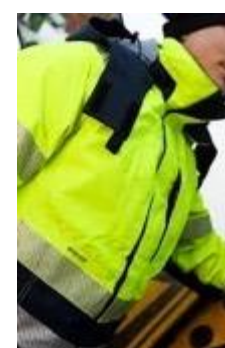
**HORECA**



**TRANSPORTATION**



**Hi-VIS**



**FOOD INDUSTRY**



**TOUCHPOINT**

We give  
a new life  
for textile fibers.



# Rester in a nutshell



- Largest textile recycling plant in the Nordics, focusing on B2B waste textile streams
- Touchpoint has majority ownership
- Rester uses mechanical recycling to turn waste textiles into recycled textile fibre that can be used as raw material in various industrial applications.

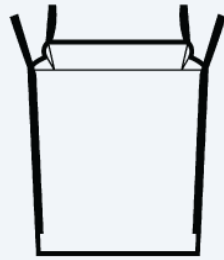
Collaborating in Finland with:



# TAKE BACK



Textiles at the end-of-life



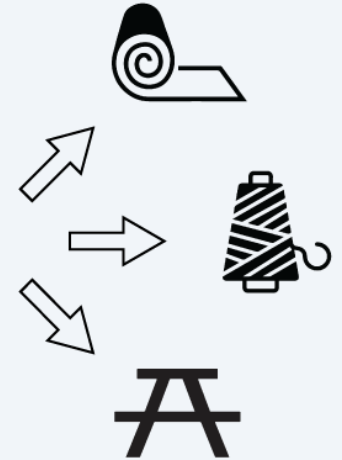
Customer sorts the textiles to the recycling bags



Waste textiles are taken to Rester



The textiles are mechanically recycled to new fibre.



Rester-fibre can be used as raw material in various end applications, eg. thread, non-wovens & composite

# Customer cases



- The largest pizza chain in the Nordics, with approximately 2000 employees.
- The new workwear collection was developed for Kotipizza's employees in 2020.
- In addition to being ecological and functional, the collection is cool and casual, with a hint of street-credibility.





- Tender for 20 000 Healthcare professionals in 2019
- The outfit has been developed together with healthcare professionals – comfort and recyclability as the main drivers
- Involving end-user was essential in the collection development process





## Workwear as an Act Of Responsibility

In the Sustainable Choice by SOL-collection, the synthetic polyester fiber was replaced by recycled materials

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432 400 l  
water saved\*



461 400 MJ  
energy saved\*



35 072 kg less  
Co2 emissions\*

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\* Environmental savings achieved during the first year  
In a company employing 10,000 people.

**TOUCHPOINT**



- Partnership for more than a decade
- In our third collection collaboration, the end result was 100% ecological workwear collection
- 770 000 plastic bottles have been reused for Hesburger's workwear by 10/ 2020
- The old uniforms are given new life as outdoor furniture in Hesburger restaurants



# Finnish Defense Forces



- We have been supplying the Finnish Defence Forces with clothes and accessories for various tasks for more than a decade
- 1 500 000 units delivered in the last five years

1 500 000

items delivered in the last five  
years

**TOUCHPOINT**

# A/RPRO

- The Collection for 1,600 employees was part of Airpro's brand image renewal
- The result is a stylish and responsibly produced collection that is worn at airports all over Finland
- Warehouse and delivery service solutions make the management of workwear easy for the staff





# M A R S K I

B Y S C A N D I C

- The first *Scandic Signature hotel* in Finland received a modern workwear collection that enhances and supports the brand image
- Touchpoint's own Formal collection is the base for the workwear collection

**TOUCHPOINT**

# Collaboration stories

